Christian Kurz, SVP, Global Consumer Insights

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In partnership with:

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The

Global V Group





Last year Viacom connected with almost 1.9 million kids, teens, young adults and adults through consumer insights, covering 35 countries globally, from Sweden to South Africa and Argentina to Australia

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"Research today is an inspiration. It's where we begin. It informs our strategies. It informs both business and creative. It shapes our brands. It inspires our content and our marketing."

- Robert M. Bakish, President and CEO, ViacomCBS

We set out to explore what TV means to people around the world today

- 46

- 10,000 people
 1,090 people in Australia
- 10 countries

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 60+ hours of filmed footage

Using GoPro cameras, in-home ethnographies and online surveys, we got to see how consumers are watching TV today.

OCBS

SHOWTIME



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"*I think TV today is amazing."* Jason, 45, USA

"**I'm a real TV fan."** Laura, 28, UK

"For me, TV is a great way to be inspired and entertained." Julien, 27, Germany

"*TV is an easy way to socialize.*" Pawinee, 31, Australia

VIACOMCBS ©CBS @WIME

84%

feel that TV is a part of their daily lives (vs. 69% globally)

83%

say TV is an important source of entertainment (vs. 70% globally)

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Both questions from A2. To what extent do you agree or disagree with the following statements about TV? Base: Total Sample, adults 13-54 in Australia (n=1,090)

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TV has universal appeal

- In today's world, so much separates us
- But TV transcends age, ethnicity, gender, ability and country

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TV is for everyone

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TVISNOW BIGGER & BETTER THAN EVER BEFORE VIACOMCBS @CBS WIME incrededed in Contral BET+ @CBS PLUTO® Schuster 5 0

"Nowadays you have access to everything. If you don't want to see something, you search and look to another service. The possibilities are limitless." Julien, 27, Germany

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83%

feel excited by all the options they have to watch TV today (vs. 77% globally)

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We've seen a proliferation of services

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Source: TV:US: Nielsen, AU: FreeTV, NZ: ThinkTV, SE: Statista, others Viacom Global Insights, SVOD Series S5. Which of the following do you have in your household? NET: Regular TV. SVOD: S8. Which, if any, of these online video services do you use at least once a month to watch full-length TV shows?; Nat Rep 13-49 (12,954); Global Web Index: Q2 2018 – Q1 2019, 16-64: Music Streaming, Online radio, Podcasts: In the past month, which of the following things have you done on the internet via any device? Used a music-streaming service, Listened to an online radio station / service, Listened to or watched a podcast.

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And a proliferation of devices used to watch TV



B1. Which of these devices do you have in your household and use to watch TV shows and movies? Please select all that apply. Base: Total Sample (n=12,020), adults 13-54 in Argentina (n=1216), Australia (n=1090), Germany (n=1225), Hungary (n=1214), Mexico (n= 1289), Poland (n=1173), Spain (n=1134), Thailand (n=1113), UK (n=1221), USA (n=1345).

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But content remains king







define TV as "binge viewing" (vs. 15% globally)

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B6.Looking at the list below, which of the words or phrases describe what TV is today? Base: Total Sample, adults 13-54 in Australia. (n=1,090)

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In fact, the device and platform are almost irrelevant

76%

feel that as long as they can access what they want to watch, the device and service don't

(vs. 73% globally)

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A2. To what extent do you agree or disagree with the following statements about TV? Base: Total Sample, adults 13-54 in Australia (n=1,090)

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Too much choice is overwhelming

74%

say there are so many great TV shows coming out, it's difficult to keep up (vs. 65% globally) "We get plenty of television, we don't really have a need for any more. There are too many shows to watch!" Kal, 33, UK

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A1. How much would you say you agree or disagree with these statements about TV? Base: Total Sample, adults 13-54 in Australia (n=1,090)

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	VIEWERS ACTIVELY SEEK EASE & SEAMLESSNESS															
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People are using TV to help reduce stress

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"In our day-to-day we are always running around, with the kids, work, schedules. To sit down and just watch TV, I stop thinking, it relaxes me." Lionel, 45, Argentina

"TV for me is a way to relax... either from work or school." Katelyn, 15, USA

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find comfort in TV (vs. 66% globally)

A2. To what extent do you agree or disagree with the following statements about TV? Base: Total Sample, adults 13-54 in Australia (n=1,090)

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Searching for content is time-consuming and frustrating

VOD services require significant effort

7 min

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Average time spent in U.S. deciding what to watch on streaming services

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"Netflix bothers me because it's so much looking to find something, it takes so long to find a movie."

Mariana, 40, Argentina

"Netflix, Hulu or Amazon...they have their top picks. Sometimes it's a hit but sometimes it's a miss!" Anita, 37, USA

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Statistic source: The Nielsen Total Audience Report, Q1 2019

Viewers want simplicity





wish it were easier to find the TV shows and movies they love (vs. 77% globally)

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Both questions from A2. To what extent do you agree or disagree with the following statements about TV? Base: Total Sample, adults 13-54 in Australia (n=1,090)

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service

(vs. 80% globally)



People also default to content they know

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"If we start spending a lot of time flipping through stuff, we usually go back to something we know. That's relaxing. Even though we've seen it 50 times, we just don't have the patience to look for something new!" Anita, 37, USA

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Linear TV delivers on simplicity

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"I usually just watch 'normal' TV the most because it's the most simple. You just turn on the TV and there is a variety of programs available, where you simply watch what you're interested in." Julien, 27, Germany

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WHILE TV HAS CHANGED, THE **NEEDS IT SATISFIES ARE MORE RELEVANT THAN EVER**

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TV is easy quality time, as a family or with friends

"For family time, we all enjoy sitting on the couch and cuddling up and watching a movie or TV" Karen, 33, Australia

ties bring vour family closer together? Base

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activity for bringing the family together is

Playing Outside,

followed by

Watching TV

(globally watching TV is #1)

25

(20)

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TV allows for instant global access and there's a need for all voices to be heard

"I feel like it's important to include everyone in TV. For example, when an autistic guy is the main character it makes it interesting and different." Adrian, 25, USA

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"TV today is the gateway to the world. You have access to what's going on locally, nationally and internationally." Jason, 45, USA

In summary, Today's TV...

Is loved more than ever!

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Is bigger than ever, but also more complex

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Needs to be simplified and create ease for consumers

Indulges people, brings them together and opens their minds



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"In the future TV will still be just as important to me, probably more." Nadine, 33, Germany

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Tomorrow's TV



Tomorrow's TV will be more important than ever!

Eat





Yet, as content becomes hyper-personalized through VOD platforms, viewers will experience *more* choice overload and have *less* ability to connect with others.

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The simplicity of linear TV can tap into viewers' need for seamless experiences.





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