

H2, 2020



PENETRATION 8: USAGE

H2, 2020 UPDATE



SCREEN AND TECH PENETRATION

		JUL-DEC '20	JAN-JUN '20
Screens per household	Average # of video capable screens per household	6.7	6.7
Screen type	Set	1.8	1.8
	PC/Laptop	1.8	1.8
	Tablet	1.0	1.0
	Mobile	2.0	2.1
	Total Total	6.7	6.7
Video tech penetration	High-definition TV sets	99%	99%
	PVR	50%	52 %
	Internet connectivity	91%	91%
	Internet capable TV sets	62 %	59%
	Connected TV sets	52%	48%
	Smart phones	94%	94%
	Tablets	60%	60%
	PC/Laptops	81%	81%



USAGE

		JUL-DEC '20	JAN-JUN '20
low long?	Average monthly hours consumed per person - Broadcast TV	64:21	68:27
	Average monthly total hours consumed - BVOD	79,011,036h	73,448,135h
low many?	Weekly average cumulative reach - Broadcast TV	72.6%	75.2%
	Monthly average cumulative reach - Broadcast TV	85.3%	87.8%
	Weekly average cumulative Reach - Broadcast TV	17.79m	18.42m
	Monthly average cumulative reach - Broadcast TV	20.89m	21.48m
ow viewed?	Broadcast TV - live	88.4%	88.0%
	Broadcast TV - playback to 7 days	9.2%	9.5%
	Broadcast TV - playback 8 to 28 days	2.4%	2.5%
	Broadcast TV - Total	100%	100%
	BVOD - Live stream	35.3%	30.2%
	BVOD – On demand	64.7%	69.8%
	BVOD – Total	100%	100%



TIME SPENT

		JUL-DEC '20	JAN-JUN '20
Linear TV viewing type	Average monthly hours consumed per person - Linear TV: Live	56:51	60:35
	Average monthly hours consumed per person – Linear TV: Playback to 7 days	5:54	6:31
	Average monthly hours consumed per person – Linear TV: Playback 8 to 28 days	1:34	1:43
SVOD viewing type	Average monthly hours consumed - BVOD: Live Stream	27,913,804h	22,186,957h
	Average monthly hours consumed - BVOD: On Demand	51,097,502h	51,261,179h
SVOD viewing device	Average monthly total hours consumed - BVOD: Connected TV	47,455,460h	41,930,391h
	Average monthly total hours consumed - BVOD: PC/Laptop	12,132,744h	11,215,235h
	Average monthly total hours consumed - BVOD: Tablet	10,762,142h	11,033,002h
	Average monthly total hours consumed - BVOD: Mobile	8,660,921h	9,254,795h



TIME SPENT DETAIL LINEAR TV

Average per month	Total people***	Kids*	Teens**	18-24	25-34	35-49	50-64	65+
Viewing live	56:51	24:06	12:00	13:30	23:28	50:57	90:52	133:29
Playback to 7 days	5:54	2:51	1:12	1:21	2:33	5:18	9:21	13:33
Playback 8 to 28 days	1:34	1:54	0:25	0:26	0:55	1:31	2:02	2:28
Total broadcast	64:21	28:53	13:37	15:18	26:58	57:47	102:17	149:31

Source: Jul-Dec 2020, Consolidated 28-day combined OzTAM Metro and Regional TAM databases with Overlap homes de-duplicated. Average time spent viewing [ATV 0200-2600 (2am- 2am)] across the population in TV homes within metered markets. Includes free-to-air and subscription television viewing. Fractional minutes have been rounded



^{*} Kids - People Aged 0-12

^{**} Teens - People Aged 13-17

^{***} All People - People 0+

REACH DETAIL LINEAR TV

Average per week/month	Total people***	Kids*	Teens**	18-24	25-34	35-49	50-64	65+
Weekly reach %	72.6	68.5	49.9	46.6	58.2	77.7	87.0	92.0
Weekly reach 000s	17.79m	2.72m	0.73m	1.05m	2.13m	3.81m	3.75m	3.59m
Monthly reach %	85.3	85.2	74.0	68.8	75.3	88.8	93.4	96.0
Monthly 000s	20.89m	3.39m	1.09m	1.56m	2.75 m	4.35m	4.03m	3.74m

Source: OzTAM and Regional TAM databases with Overlap homes de-duplicated. Jul- Dec 2020. Average 1-minute weekly cumulative reach across the population in OzTAM and Regional TAM coverage areas. Includes live viewing and playback through the TV set within 28 days. Time bands use the industry standard 26-hour TV clock: 0200-2600 = 2am-2am; 1800-2400 = 6pm-midnight.



^{*} Kids - People Aged 0-12

^{**} Teens - People Aged 13-17

^{***} All People - People 0+

BROADCAST VOD

H2, 2020 UPDATE



TV AND ITS BABIES

LINEAR TV

TV received via aerial, satellite or cable is Linear TV, i.e any TV that is not viewed over the internet. Also, it can be watched as Live TV or Playback TV.



TV is a video experience that allows consumers to watch professionally produced video content at the time and on the screen of their choosing. Here are the different ways people access that experience.



BROADCAST VOD

TV watched online is BVOD. It can be watched either live (via live streaming) or on-demand and is available on a computer, mobile device or Connected TV. BVOD content is professionally produced, broadcast-quality and includes TV shows and movies, archived shows, BVOD exclusives and originals.





LIVE TV

Linear TV
watched live as
it is broadcast.



PLAYBACK TV

Linear TV recorded and watched after the live broadcast is Playback TV. May be recorded on a personal Video Recorder (PVR), VCR or other form of time-shifting technology.



LIVE STREAMING

BVOD watched live over the internet as it is broadcast.



ON DEMAND

BVOD watched over the internet at any time other than live as it goes to air.

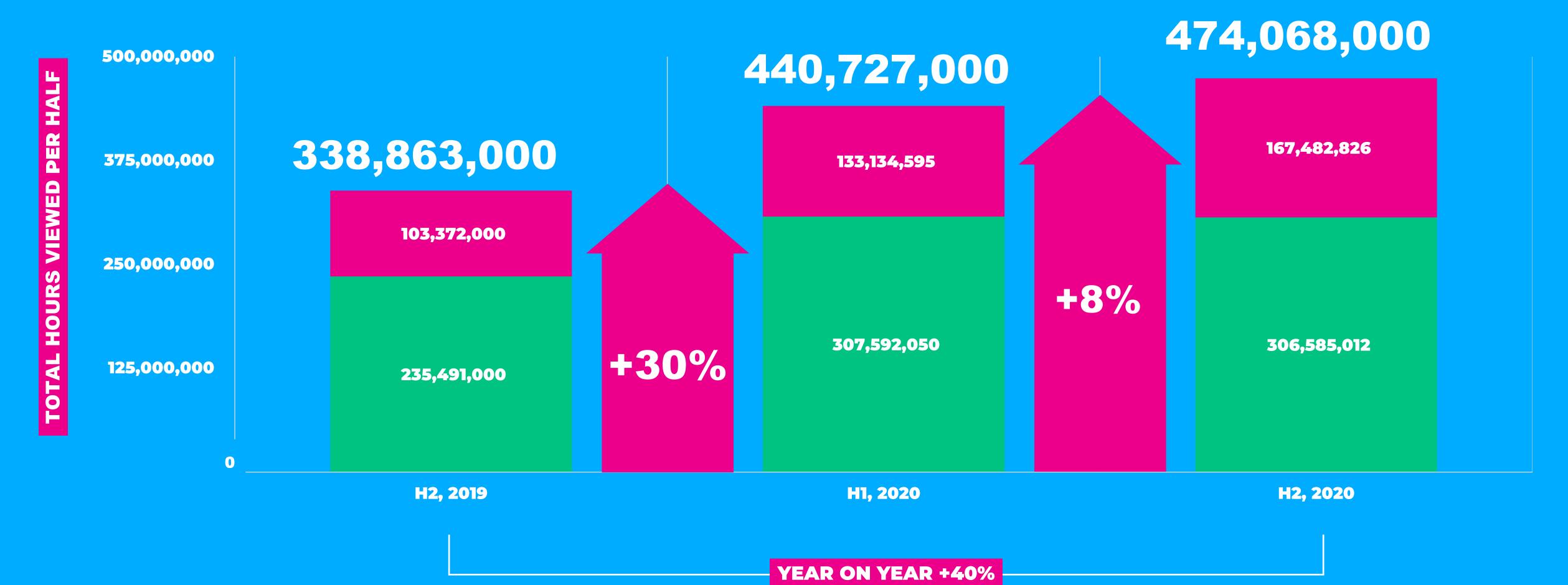
BVOD-O-SPHERE





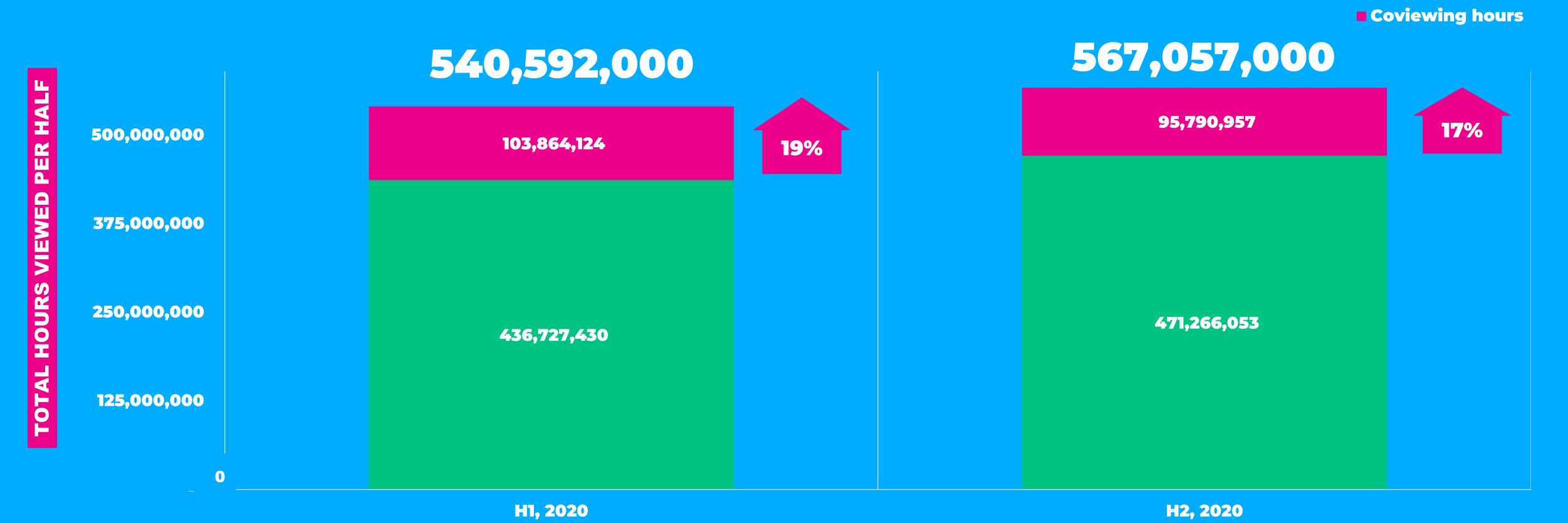
BY CALENDAR HALF

On Demand ■ Live





BYOD CONSUMPTION COVIEWING

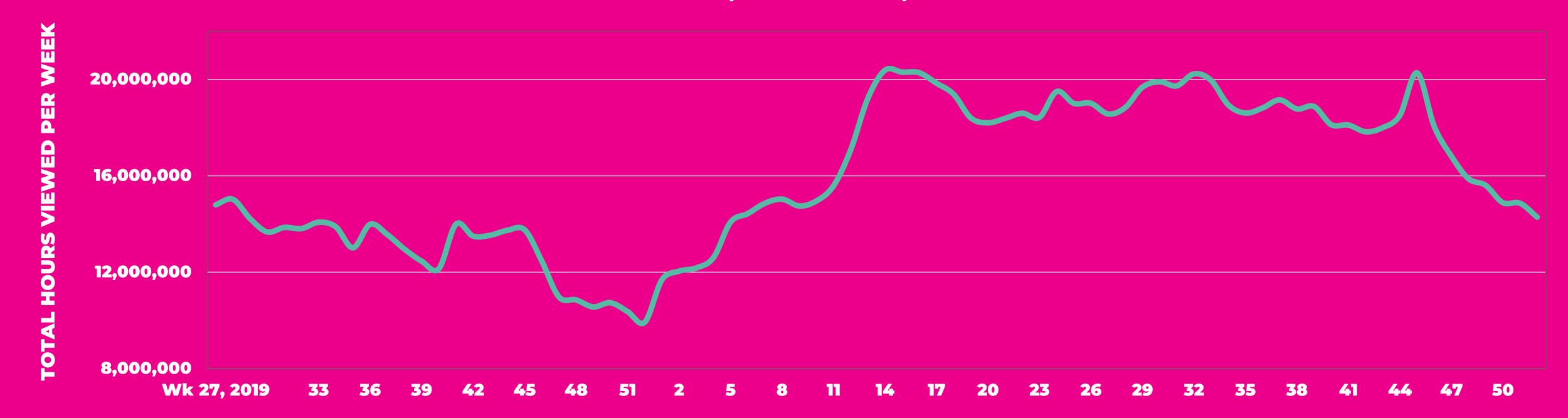




Primary hours

BYOD CONSUMPTION TREND

BVOD total hours viewed per week Start-H2, 2019 to End-H2, 2020



HALF 2, 2020 WEEKLY HOURS VIEWED

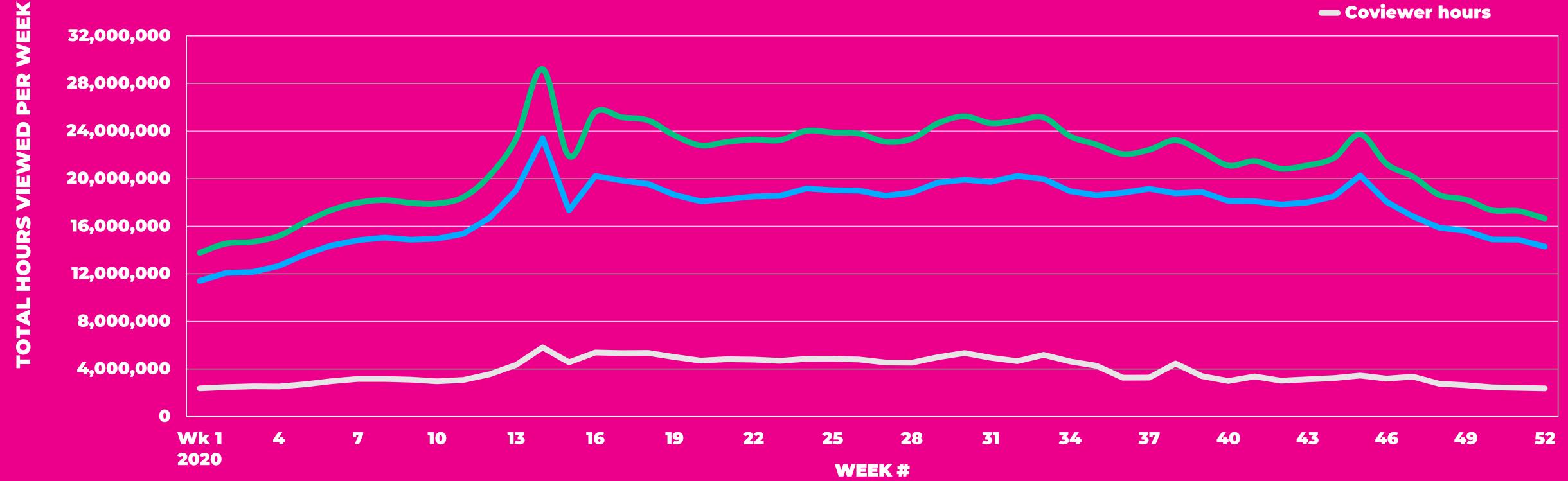
WEEK NO.	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52
Hours pw (millions)	18.6	18.8	19.7	19.9	19.7	20.2	20.0	18.9	18.6	18.8	19.1	18.8	18.9	18.1	18.1	17.8	18.0	18.5	20.3	18.1	16.8	15.9	15.6	14.9	14.9	14.3



BYOD CONSUMPTION COVIEWING TREND

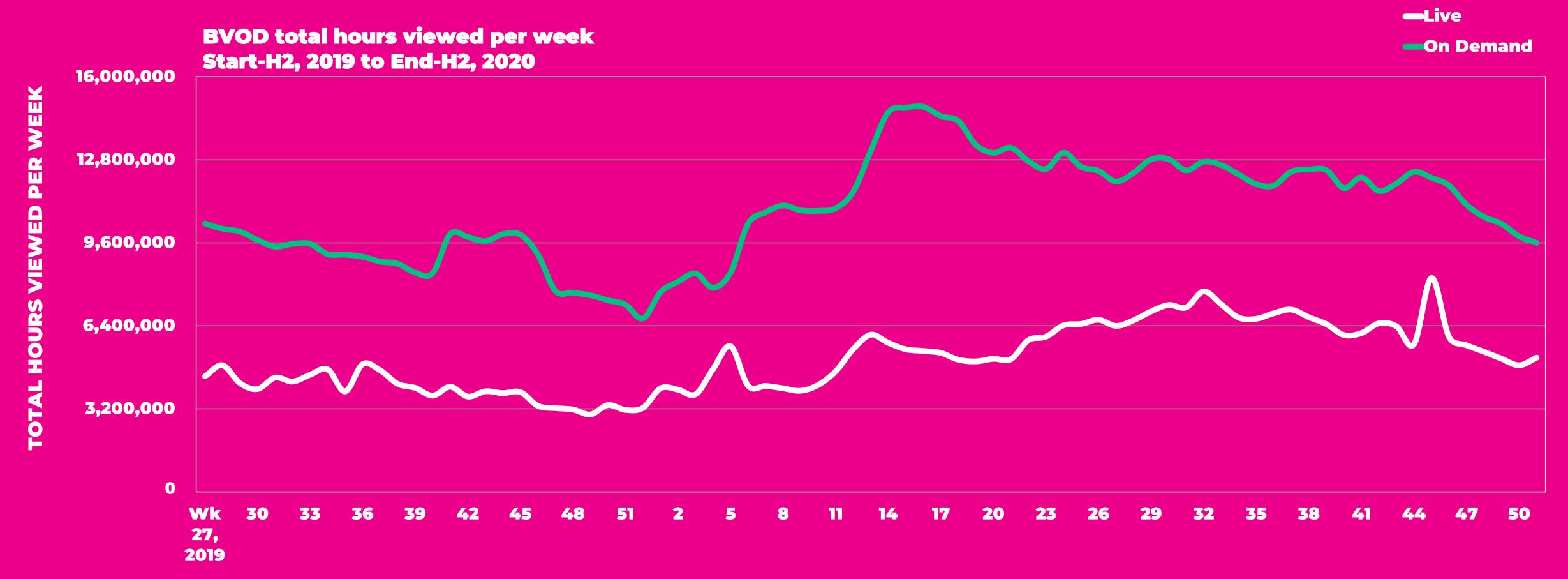
BVOD hours viewed by primary and coviewer Start-H1, 2020 to End-H2, 2020





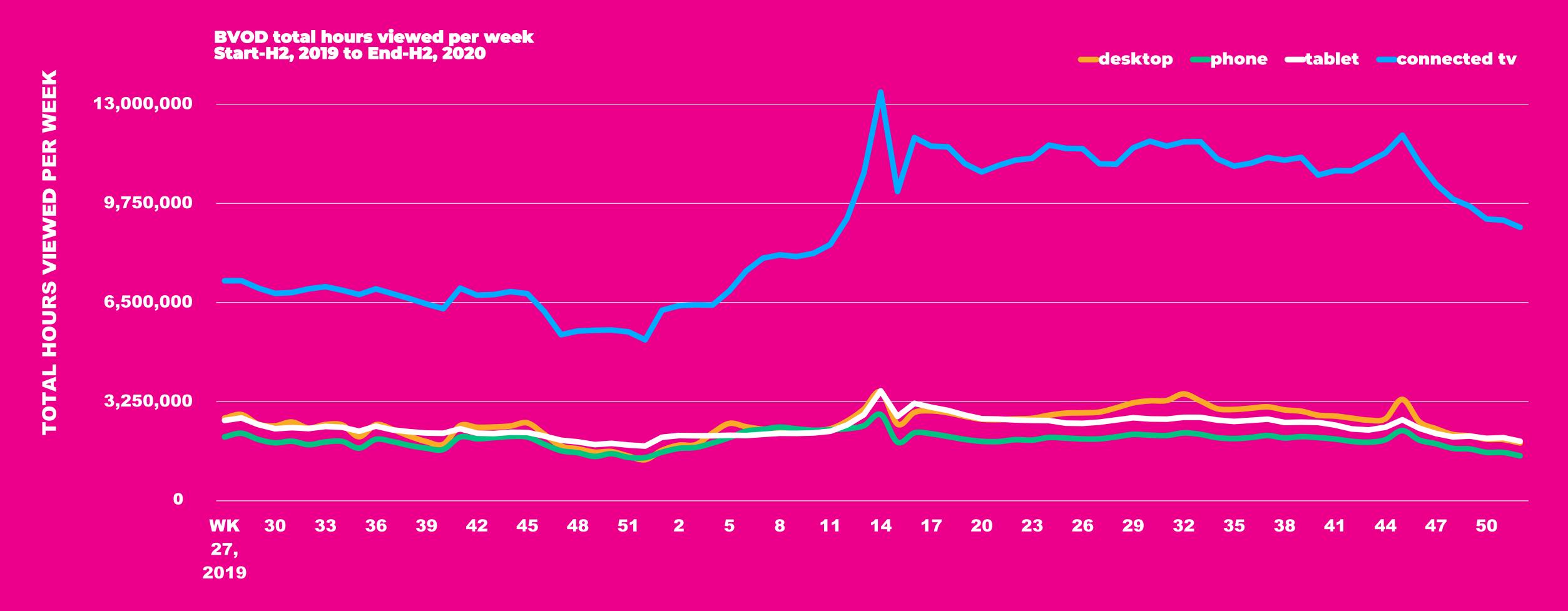


BYOD CONSUMPTION TREND BY VIEW TYPE



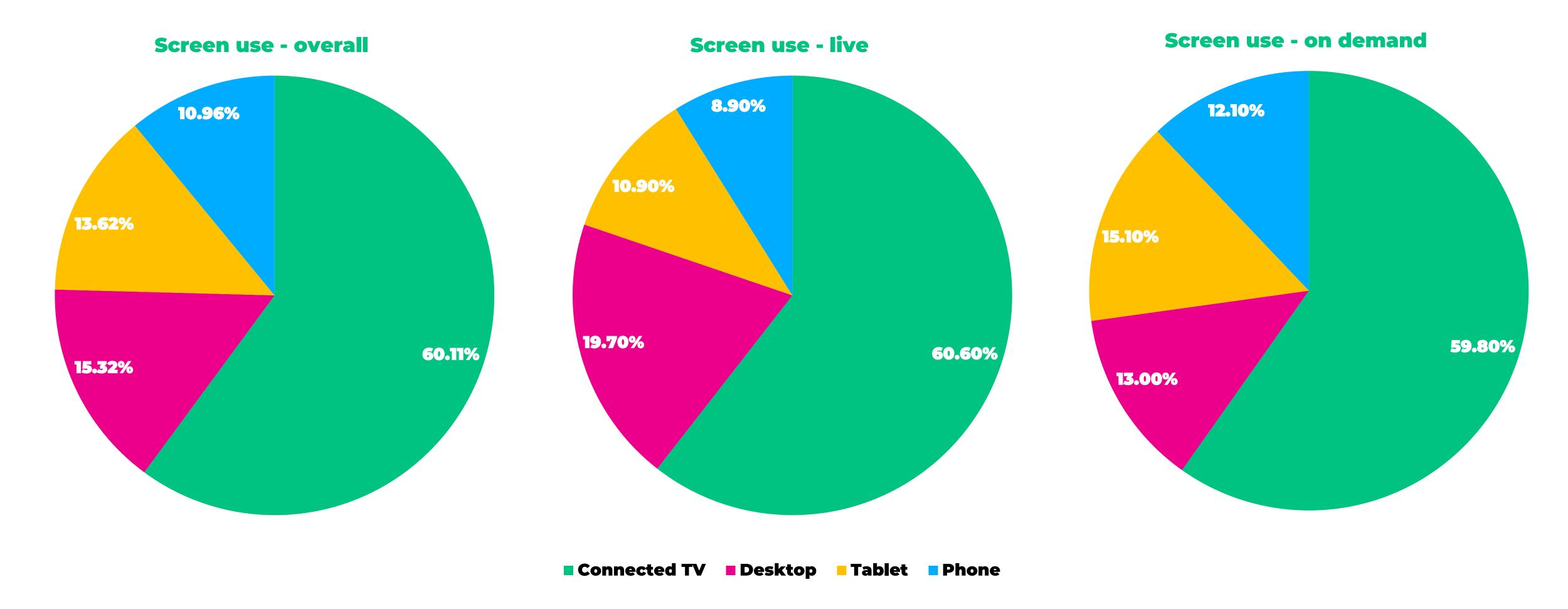


BYOD CONSUMPTION TREND BY DEVICE TYPE



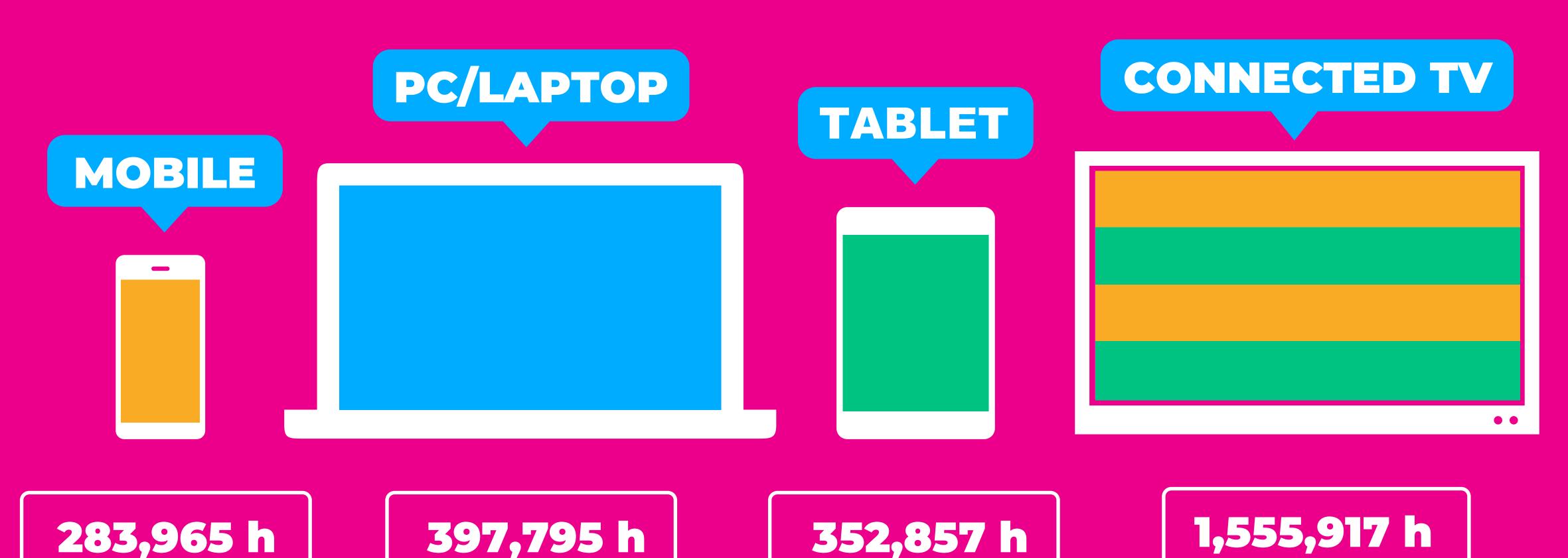


AVERAGE TOTAL DAILY HOURS PER DEVICE





AVERAGE TOTAL DAILY HOURS PER DEVICE



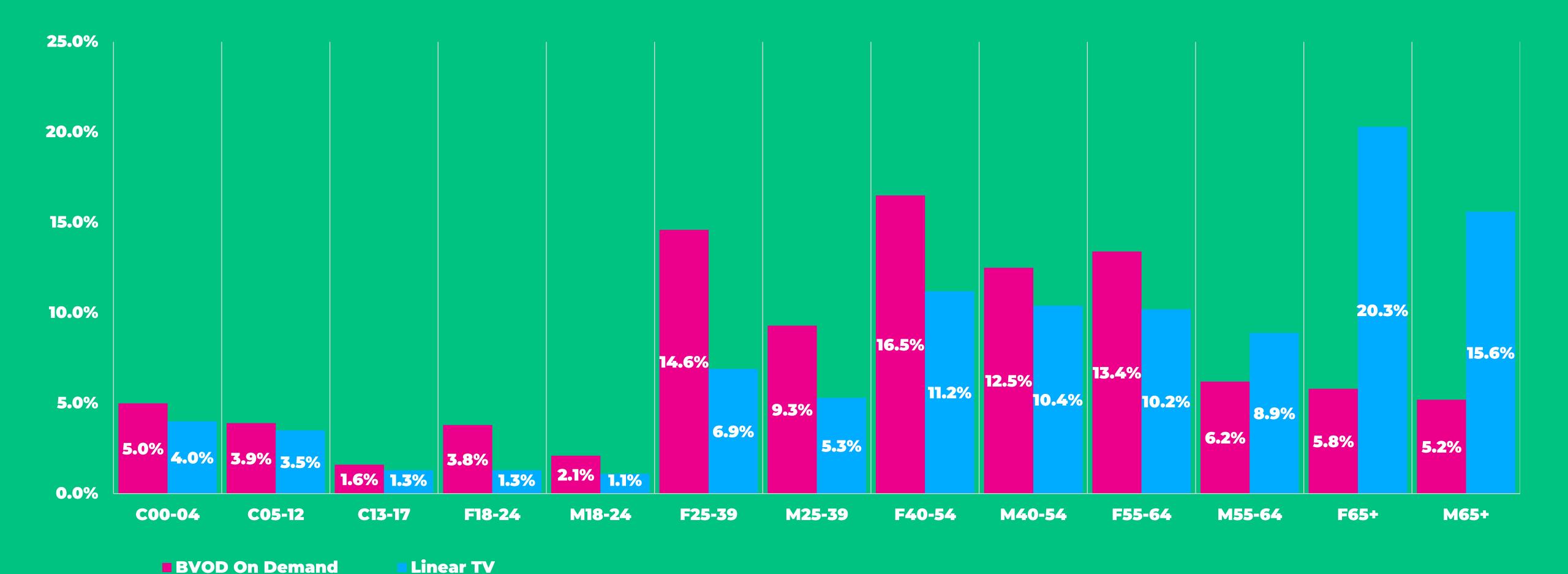
think

DEMOGRAPHIC PROFILES: BVOD VIEWING



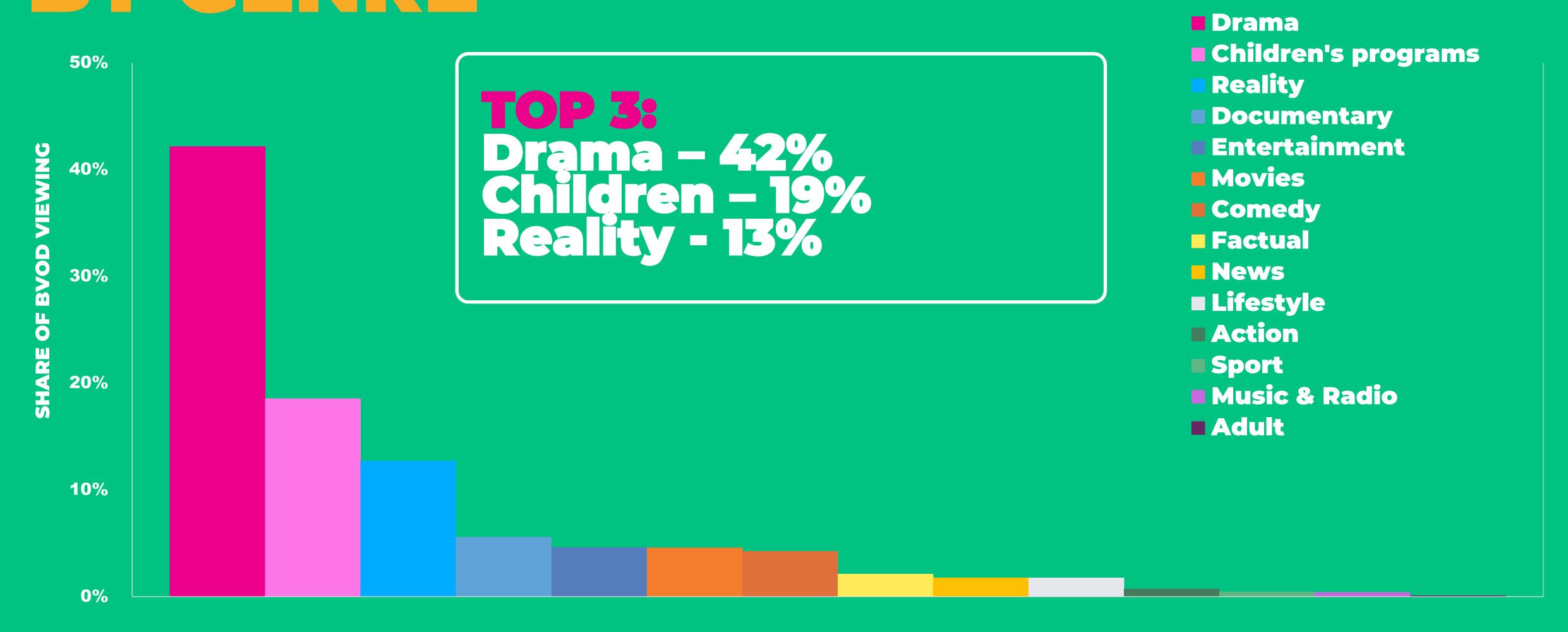


DEMOGRAPHIC PROFILES: BVOD AND LINEAR TV





SHARE OF BYOD VIEWING: BY GENRE





BYOD CONSUMPTION: DAY OF WEEK

—Monday

Tuesday

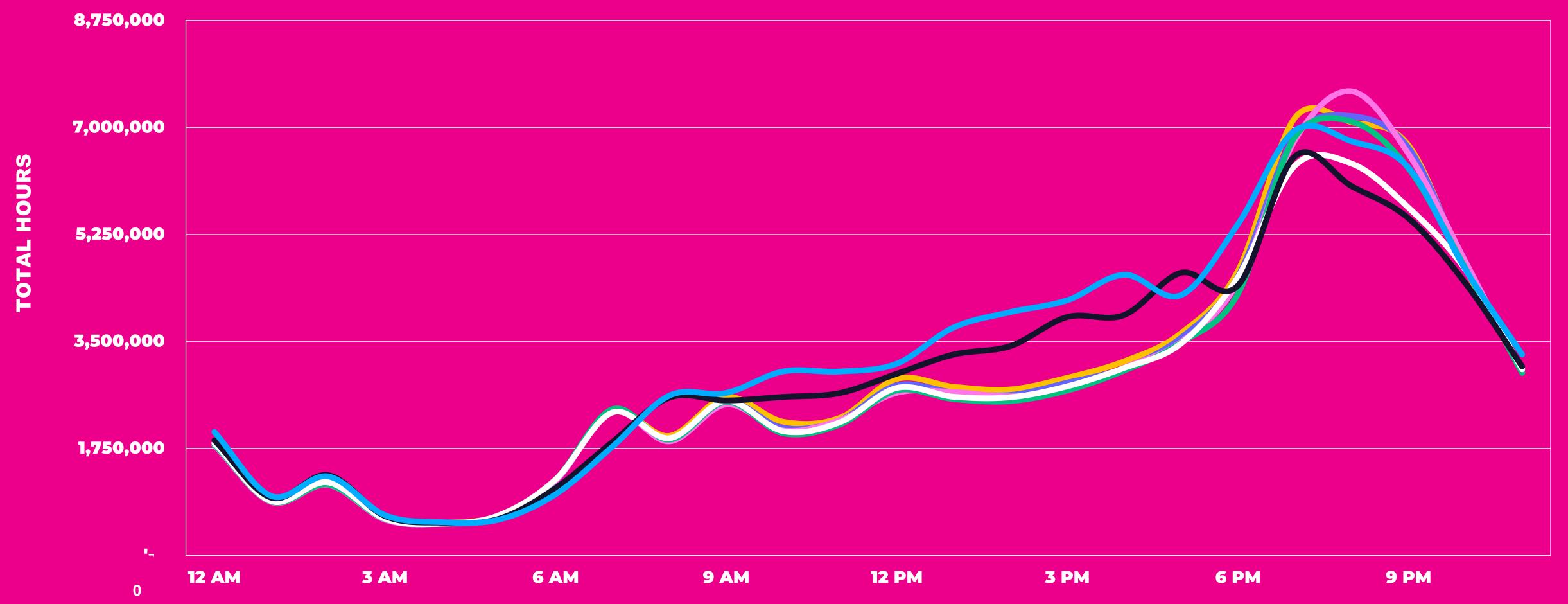
—Wednesday

Thursday

—Friday

Saturday

Sunday





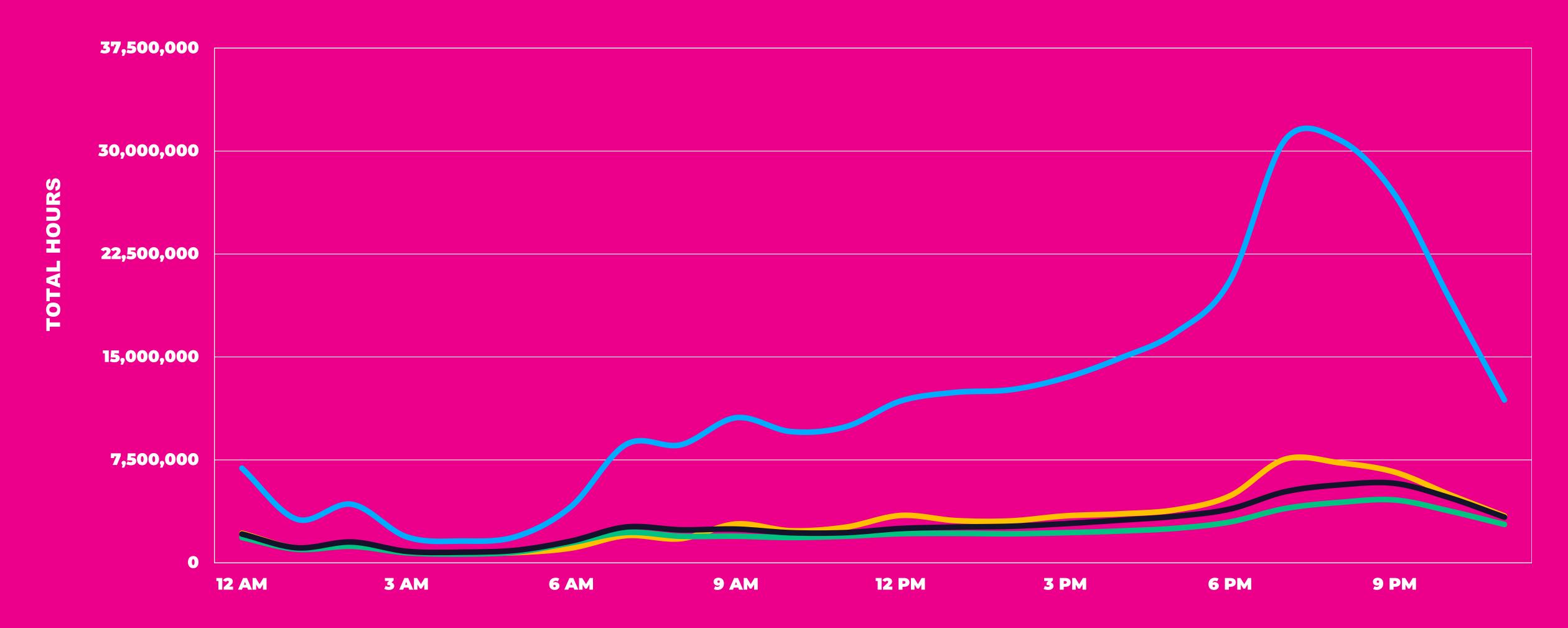
BYOD CONSUMPTION: BY DEVICE

—PC/Laptop

—Mobile

—Tablet

Connected TV





TOP PERFORMING BYOD PROGRAMS AND EPISODES











Top episodes	BVOD
SAS SIEp1	288,395
SAS SIEp2	267,205
SAS SIEp3	209,773

Top episodes	BVOD
Bachelor in Paradise S3Ep1	240,280
Bachelor in Paradise S3Ep2	237,616
Bachelor in Paradise S3Ep3	232,311

Top episodes	BVOD
FWAW S10Ep2	190,192
FWAW S10Ep4	182,562
FWAW S10Ep1	166,951

Top episodes	BVOD
The Block S16Ep2	140,306
The Block S16Ep3	134,608
The Block S16Ep1	132,021

	Top episodes	BVOD
١	The Undoing	135,067
	The Undoing The Missing	126,754
	The Undoing Do No Harm	125,270

MORE TOP PERFORMERS:







FOR LIFE









H2, 2020 UPDATE



WATCHING LINEAR TV?

H2, 2020 UPDATE



WHO WATCHES METRO LINEAR TV?

UNIVERSE ESTIMATE (000S): 17,698.1

METRO LINEAR TV H2 2020 (0200-2600)	Total ppl***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Audience	1,457,000	129,000	220,000	493,000	151,000	240,000	670,000	788,000
TARP	8.20%	3.30%	3.50%	6.60%	7.80%	7.20%	7.60%	8.80%
Avg daily reach % 1min	53.90%	42.20%	34.70%	50.80%	57.90 %	55.40%	51.90%	55.80%
Average time viewed (Univ)/day	1:59	0:47	0:50	1:34	1:52	1:44	1:50	2:07
Average age	53	6	31	42	45	46	53	54
Profile	100.00%	8.80%	15.10%	33.90%	10.50%	16.70%	45.90%	54.10%

^{*} Kids - People Aged 0-12



^{**} Teens - People Aged 13-17

^{***} All People - People 0+

^{****} Shopper with Child – Shopper 18+ with Children

WHO WATCHES REGIONAL LINEAR TV?

UNIVERSE ESTIMATE (000S): 7,919.2

TV H2 2020 (0200-2600)	Total ppl***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Audience	785,000	60,000	89,000	227,000	66,000	99,000	367,000	418,000
TARP	9.90%	3.40%	3.90%	7.80%	7.50%	7.20%	9.40%	10.50%
Avg daily reach % 1min	56.40%	39.60%	34.10%	52.60 %	54.00%	52.20%	54.60%	58.20%
Average time viewed (Univ)/day	2:23	0:48	0:56	1:52	1:48	1:43	2:15	2:31
Average age	56	7	31	44	45	46	56	57
Profile	100.00%	7.60%	11.30%	28.90%	8.60%	12.80%	46.80%	53.20%

^{*} Kids - People Aged 0-12



^{**} Teens - People Aged 13-17

^{***} All People - People 0+

^{****} Shopper with Child – Shopper 18+ with Children

WHO WATCHES SUBSCRIPTION LINEAR TV?

UNIVERSE ESTIMATE (000S): 6,898.6

SUBSCRIPTION LINEAR TV H2 2020 (0200-2600)	Total ppl***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Audience	772,000	69,000	102,000	264,000	86,000	139,000	374,000	398,000
TARP	11.20%	4.40%	5.20%	10.10%	11.20%	10.60%	11.00%	11.50%
Avg daily reach % 1min	63.80%	47.40%	44.10%	64.90%	68.80%	66.80%	62.70%	64.90%
Average time viewed (Univ)/day	2:42	1:03	1:15	2:25	2:41	2:33	2:38	2:45
Average age	53	7	31	44	47	48	53	54
Profile	100.00%	8.90%	13.20%	34.20%	11.30%	18.30%	48.40%	51.60%

^{*} Kids - People Aged 0-12

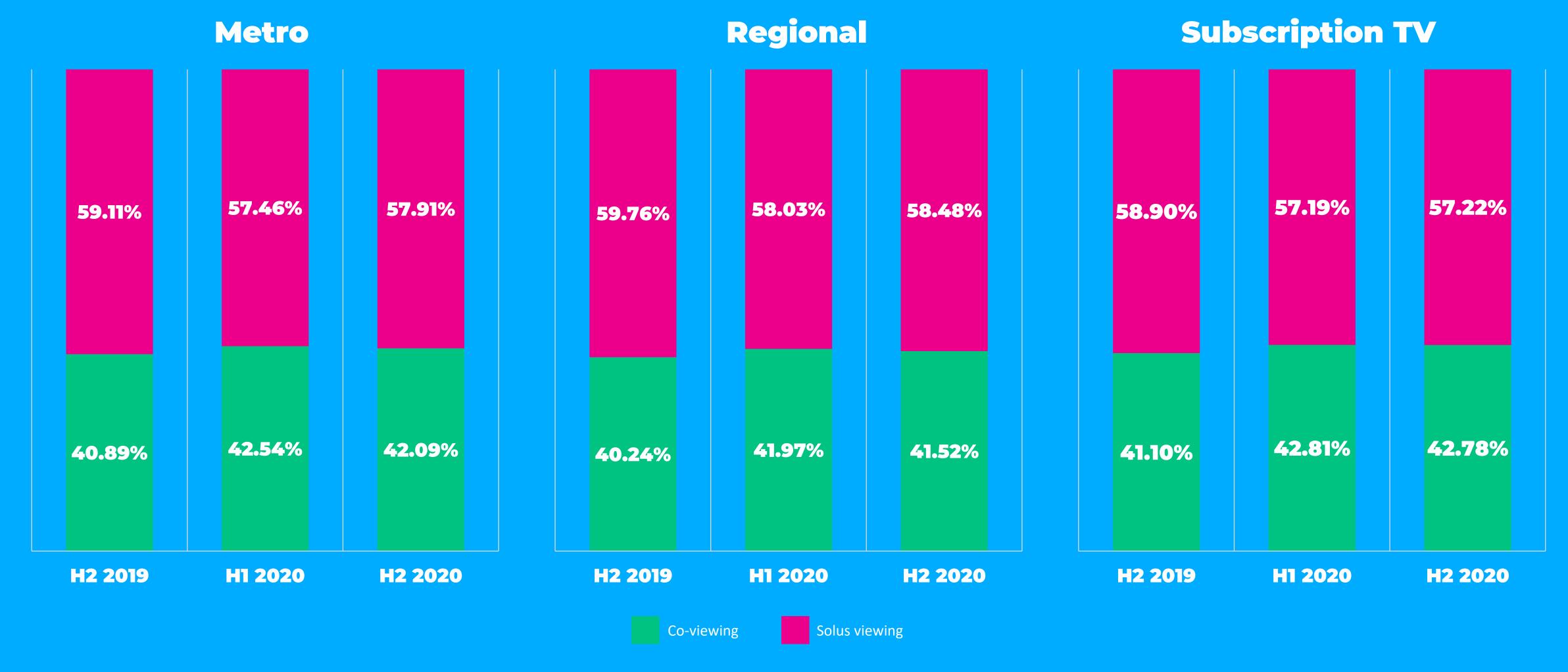


^{**} Teens - People Aged 13-17

^{***} All People - People 0+

^{****} Shopper with Child – Shopper 18+ with Children

CO-VIEWING LINEAR TV





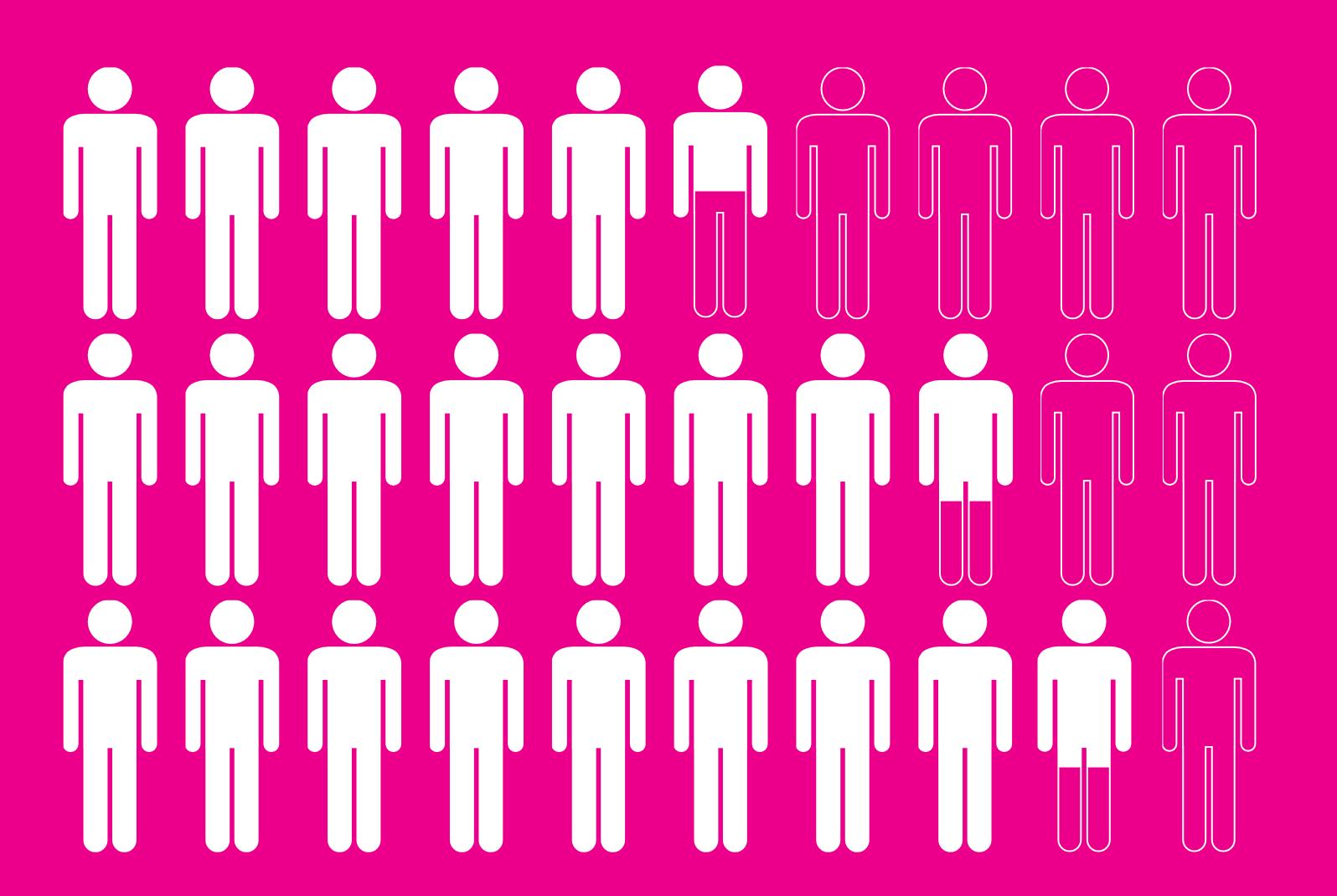
PEOPLE ARE MANY? WATCHING LINEAR TV?

H2, 2020 UPDATE



METRO VIEWING BASE

UNIVERSE ESTIMATE (000S): 17,698.1



9.53 million
Australians in a day
53.9% of the metro
population

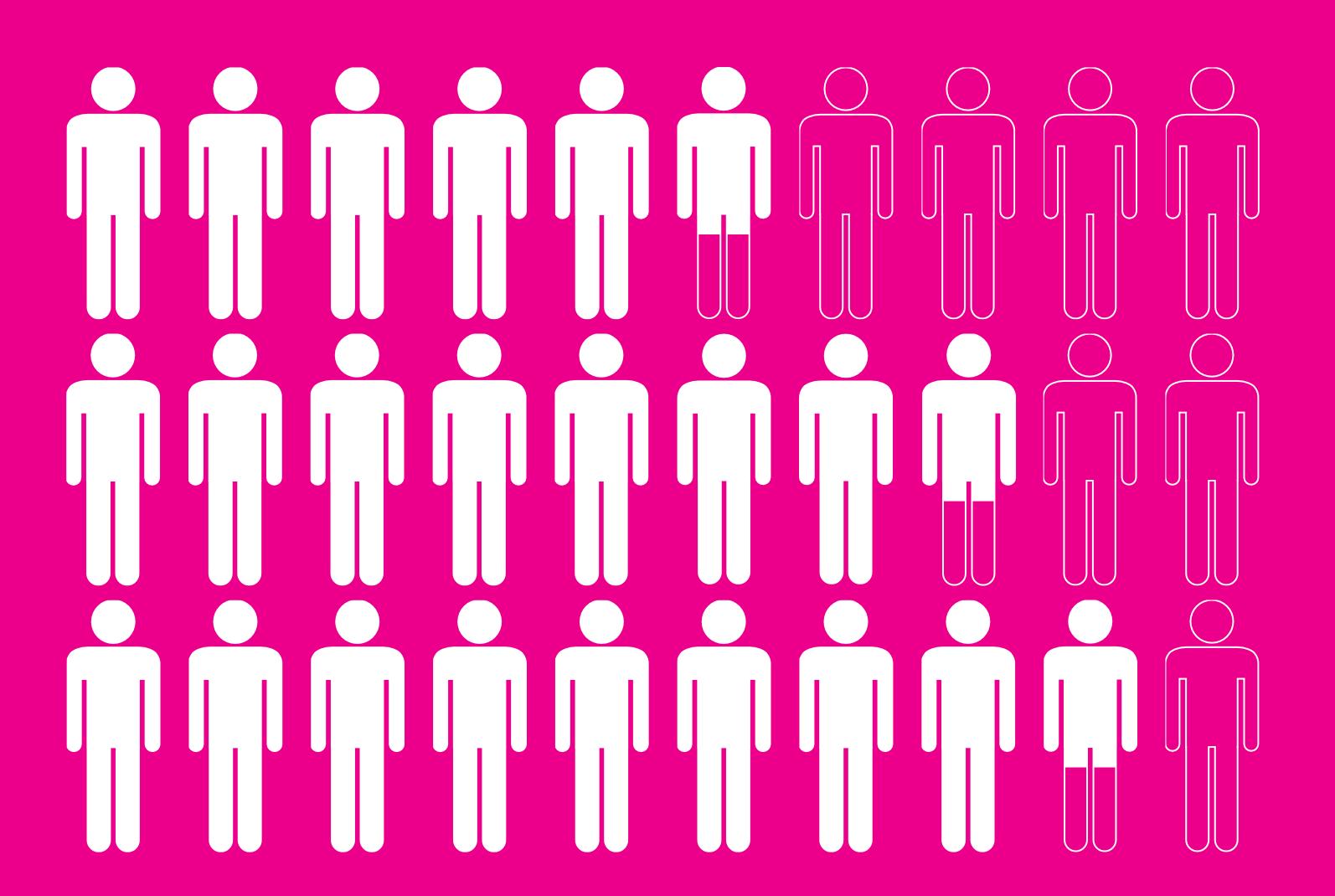
13.01 million
Australians in a week
73.5% of the metro
population

15.08 million
Australians in a month
85.2% of the metro
population



REGIONAL VIEWING BASE

UNIVERSE ESTIMATE (000S): 7,919.2



4.47 million
Australians in a day
56.4% of the regional
population

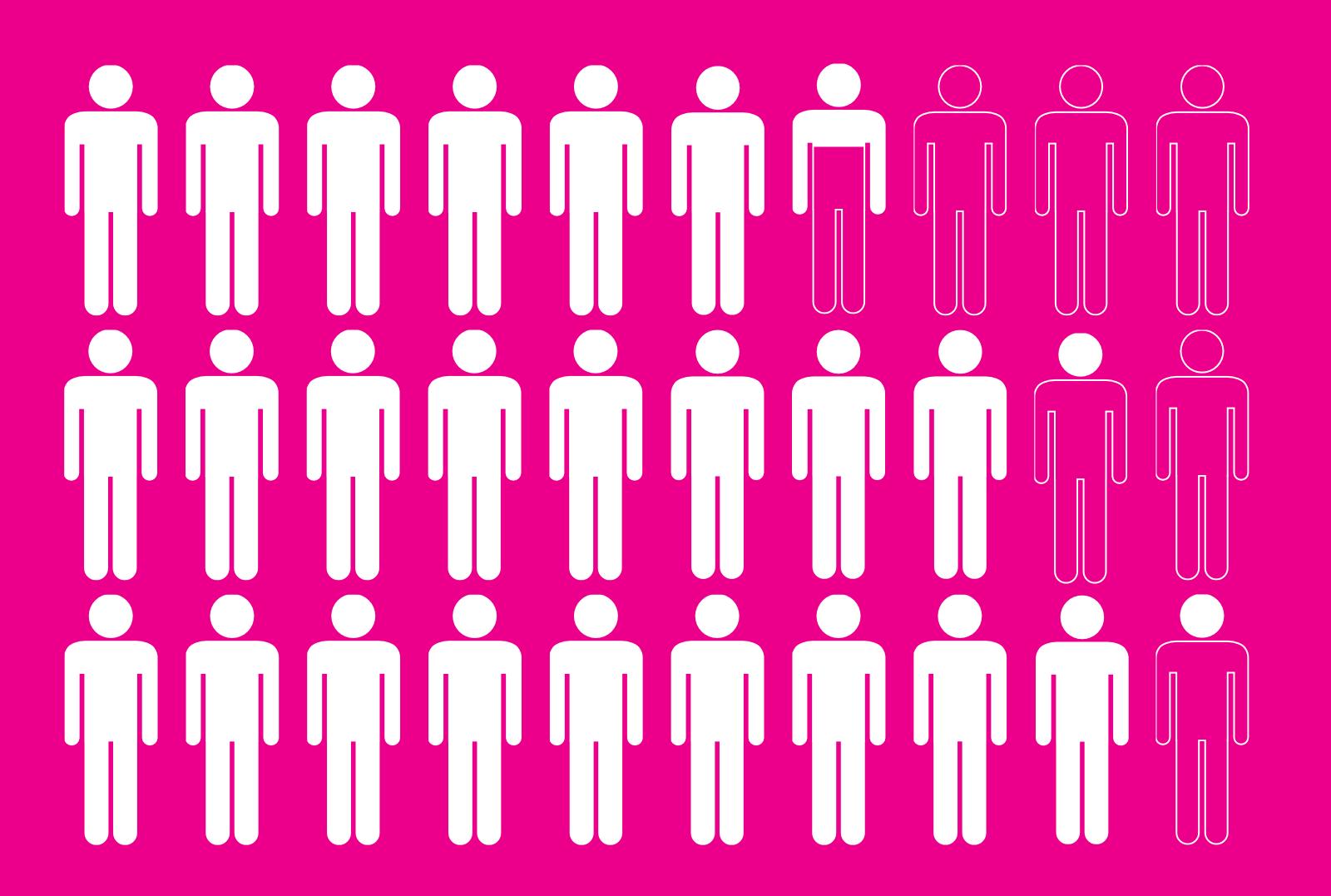
5.94 million Australians in a week 75.1% of the regional population

6.84 million
Australians in a month
86.4% of the regional
population



SUBSCRIPTION VIEWING BASE

UNIVERSE ESTIMATE (000S): 6,898.6



4.39 million
Australians in a day
63.8% of the subscription
population

5.58 million Australians in a week 81.2% of the subscription population

6.22 million
Australians in a month
90.4% of the subscription
population



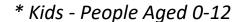
WEEKLY CUME REACH

AVERAGE WEEKLY CUME REACH 000S

000s	Universe estimate	Total ppi***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Metro	17,698.1	13,014,000	2,607,000	3,723,000	5,447,000	1,552,000	2,600,000	6,282,000	6,732,000
Regional	7,919.2	5,944,000	1,151,000	1,309,000	2,170,000	691,000	1,059,000	2,881,000	3,063,000
National subscription TV	6,898.6	5,579,000	1,116,000	1,317,000	2,183,000	670,000	1,117,000	2,727,000	2,853,000

AVERAGE WEEKLY CUME REACH %

%	Universe estimate	Total ppl***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Metro	17,698.1	73.5%	66.5%	59.2%	72.4%	80.0%	78.1%	71.7%	75.3%
Regional	7,919.2	75.1%	64.4%	57.0%	74.2%	78.2%	76.9%	73.4%	76.7%
National subscription TV	6,898.6	81.2%	70.8%	67.9%	83.5%	87.2 %	85.5%	79.9%	82.3%



^{**} Teens - People Aged 13-17



^{***} All People - People 0+

^{****} Shopper with Child – Shopper 18+ with Children



HOWLONG DO PEOPLE WATCH LINEAR TV?

H2, 2020 UPDATE



HOW LONG DO PEOPLE WATCH?

TOTAL TV VIEWING – JANUARY TO JUNE 2020 (HH:MM)

Average daily viewing	Total ppi***	Kids*& Teens**	Ppl 16-39	Ppl 25-54	GBCH	Shopper with child****	Men	Women
Metro	1:59	0:47	0:50	1:34	1:52	1:44	1:50	2:07
Regional	2:23	0:48	0:56	1:52	1:48	1:43	2:15	2:31
National Subscription TV	2:42	1:03	1:15	2:25	2:41	2:33	2:38	2:45

^{*} Kids - People Aged 0-12



^{**} Teens - People Aged 13-17

^{***} All People - People 0+

^{****} Shopper with Child – Shopper 18+ with Children

WHEN?

WHEN DO PEOPLE WATCH LINEAR TV?

H2, 2020 UPDATE



WHENDO WE WATCH?

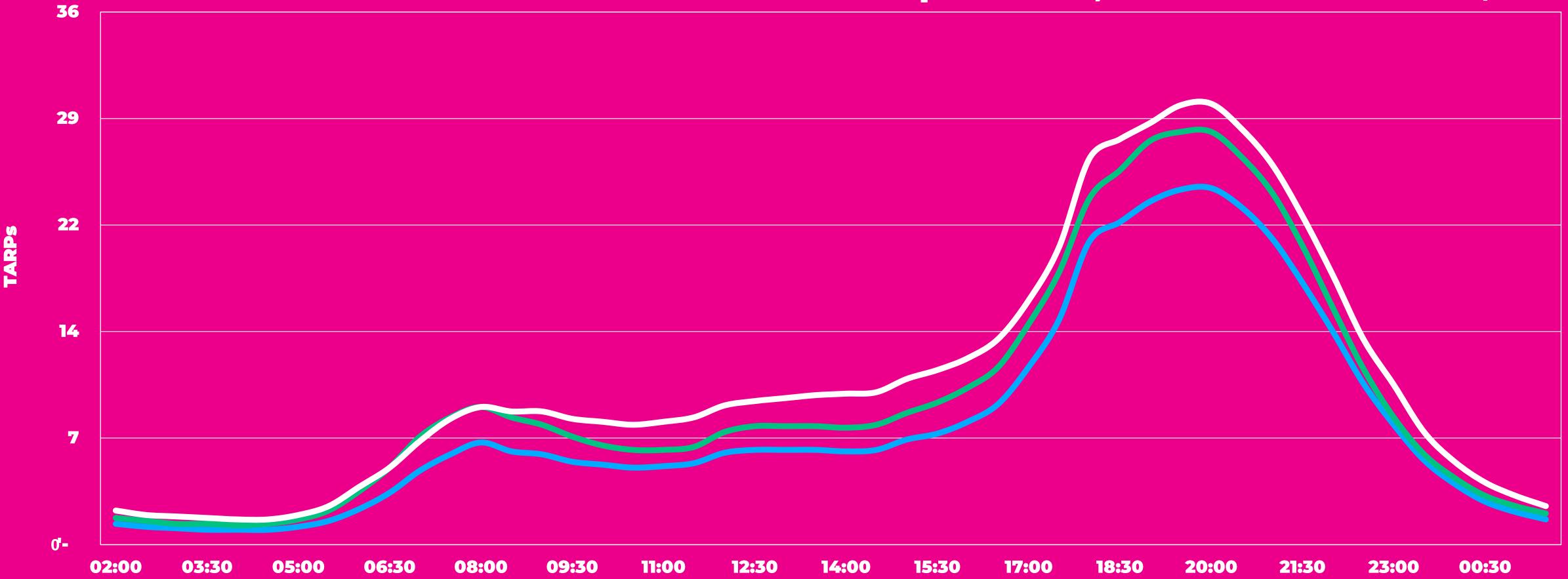
Universe estimates (000s)

Metro: 17,698.1

Regional: 7,919.2

Subscription TV: 6,898.6







WHEN?

WHEN DO PEOPLE PLAY BACK LINEAR TV?

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PLAY BACK TREND

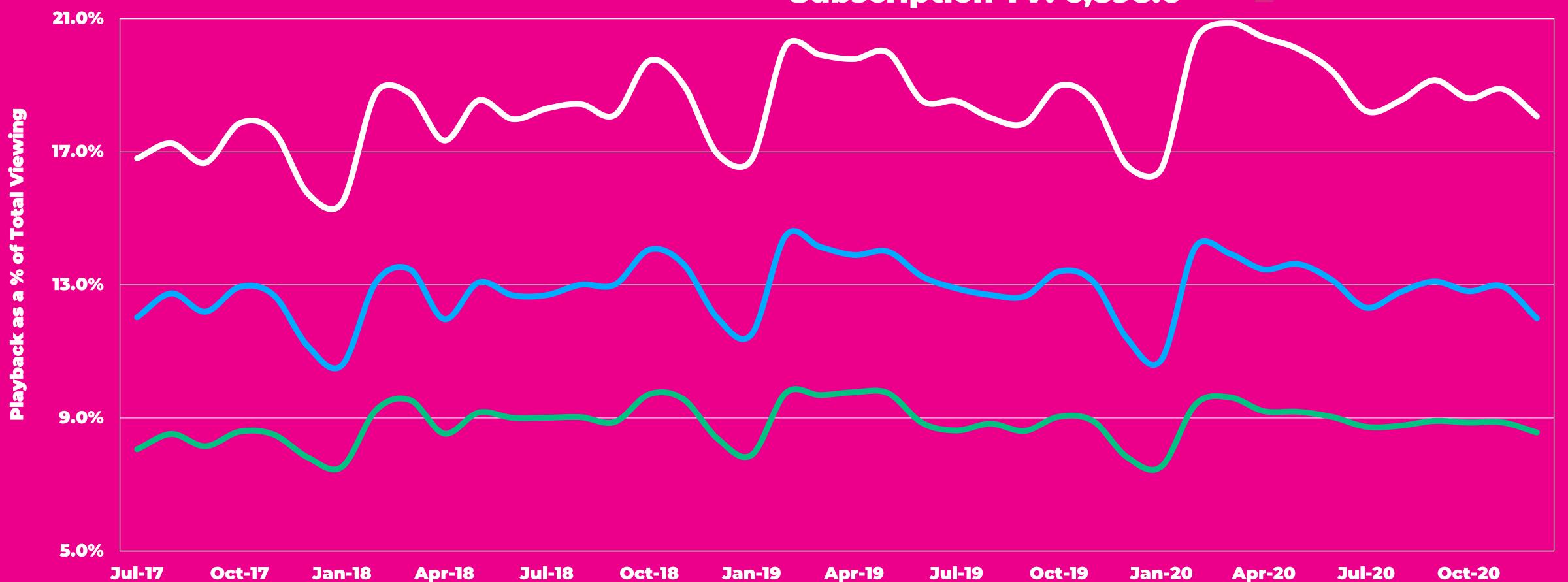
Universe estimates (000s)

Metro: 17,698.1

Regional: 7,919.2

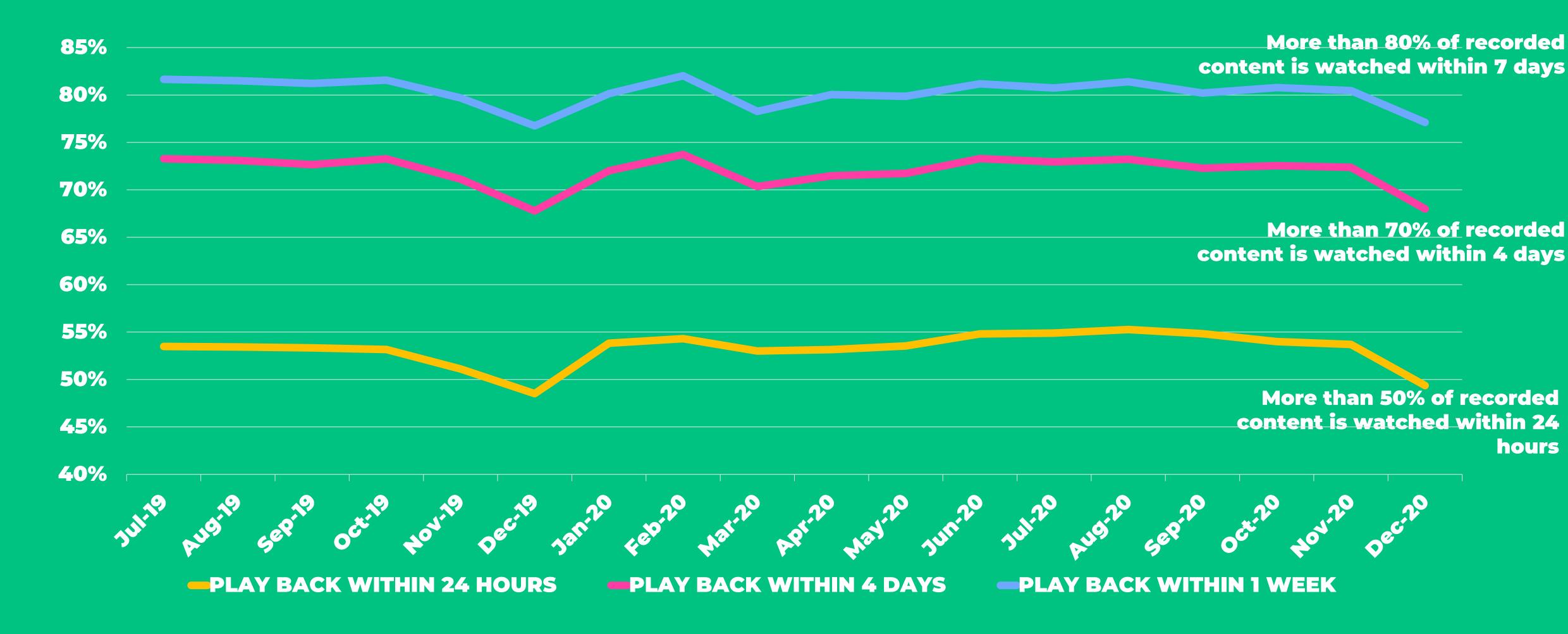
Subscription TV: 6,898.6

MetroRegionalNational Subscription TV



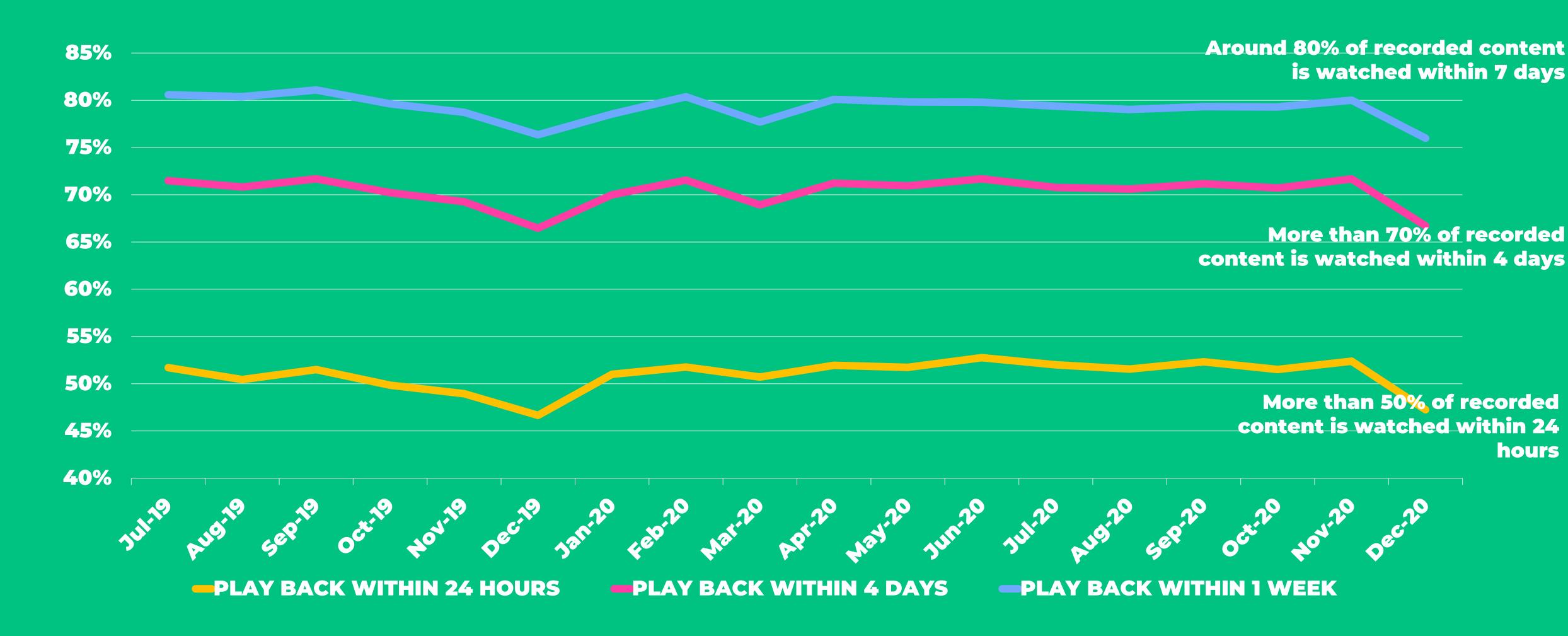


METRO: WHEN DO PEOPLE PLAY BACK?



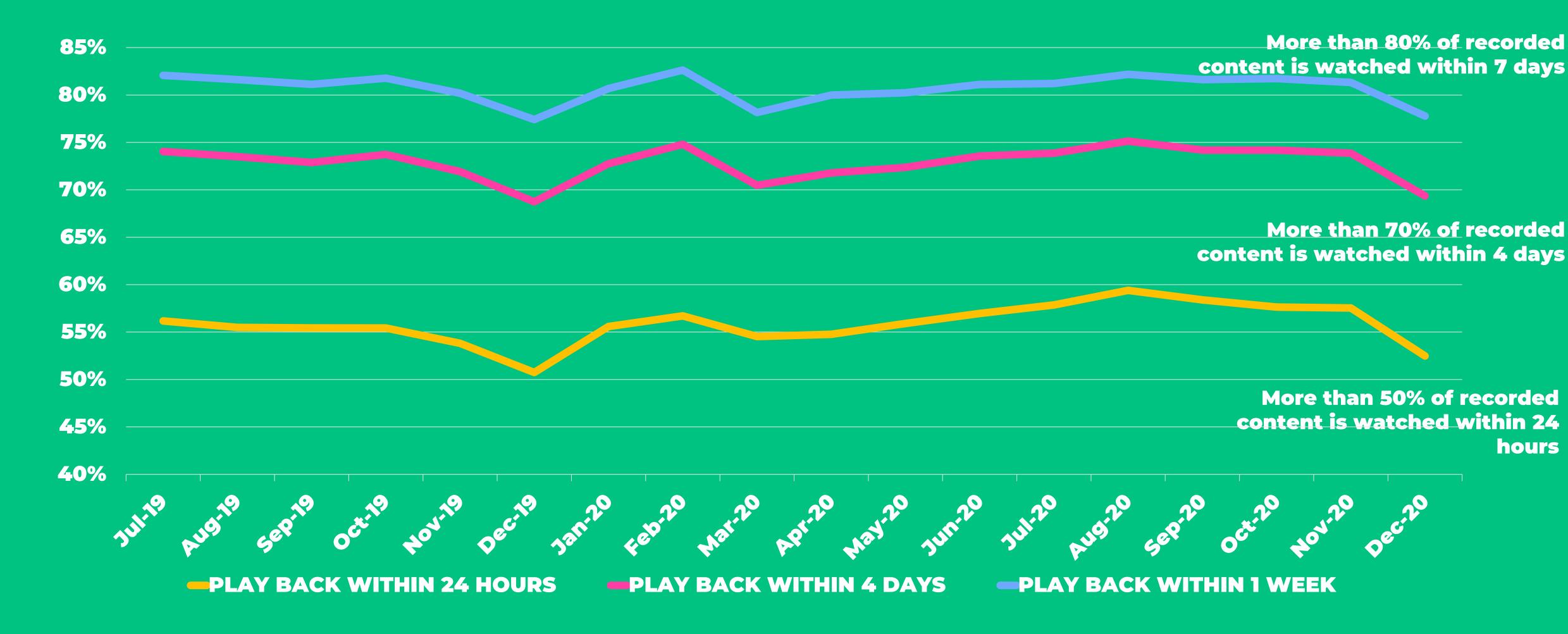


REGIONAL: WHEN DO PEOPLE PLAY BACK?





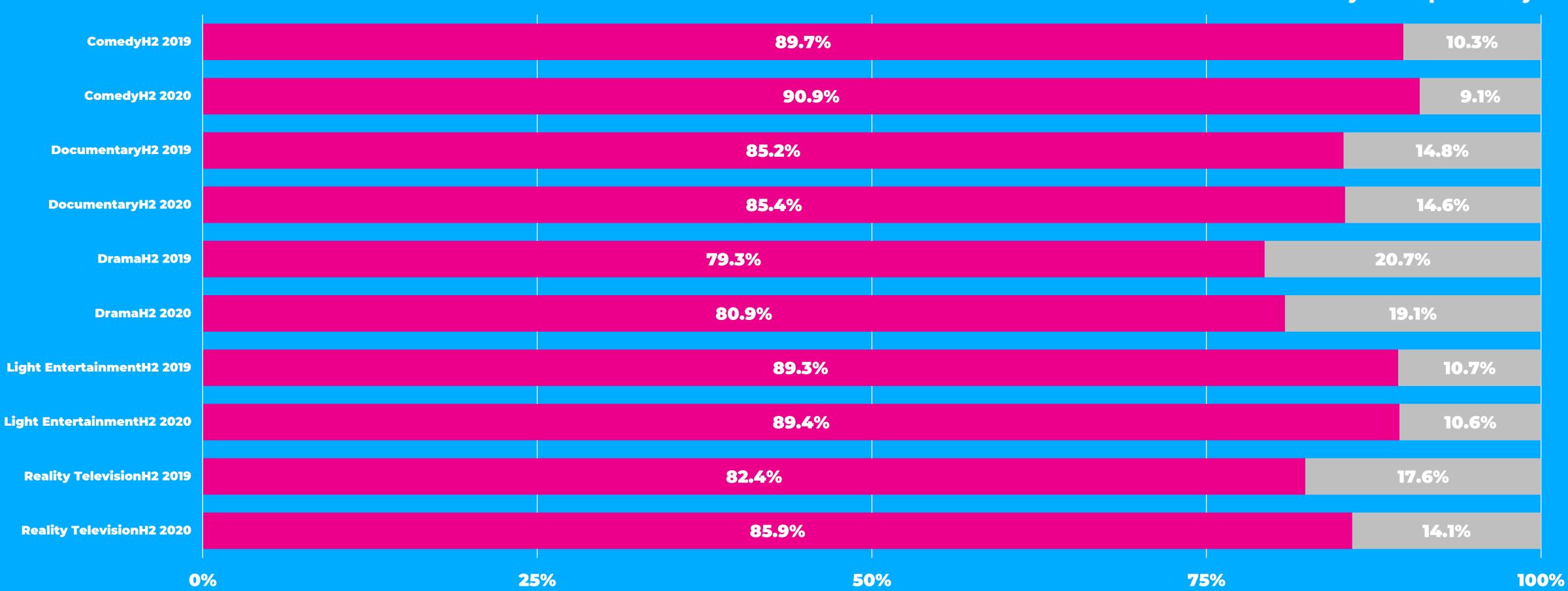
SUBSCRIPTION: WHEN DO PEOPLE PLAY BACK?





PLAY BACK BY GENRE: METRO







PLAY BACK BY GENRE: REGIONAL



